**Company Name: Operating Budget Q1**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **[Prior Quarter]** | **Budget Projection Next Q** | **Var +/-** | **Var %** |
| **Revenue** |
| Sales Revenue | 16,659,000,000 | 16,100,000,000 | -14,441,000,000 | -3.6 |
| Interest Income | 248,000,000 | 200,000,000 | -48,000,000 | -19.35 |
| Investment Income | -1,294,000 | -1,294,000 | 0 | 0 |
| Other Income |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| **TOTAL INCOME** |  |  |  |  |
|  | **[Prior Quarter]** | **Budget Projection Next Q** | **Var +/-** | **Var %** |
| **Costs and Expenses** |
| Advertising | 2,042,000 | 1,700,000 | -342,000 | -16.75 |
| Health Insurance | 106,084,300 | 106,084,300 | 0 | 0 |
| Installation/Repair of Equipment | unk |  |  |  |
| Inventory Purchases | 7,081,315 | 6,700,000 | -381,315 | -5.38 |
| Salaries | 1,515,490,000 | 1,600,000,000 | 84,510,000 | 5.58 |
| Supplies | 840,000 | 400,000 | 440,000 | -52.38 |
| Insurance | 832,950,000 | 700,000,000 | - 132,950,000 | -15.96 |
| Rent/Lease Payments | 249,000,000 | 249,000,000 | 0 | 0 |
| Other Expenses | 11,420,000,000 | neutral | 0 | 0 |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| **TOTAL EXPENSES** |  |  |  |  |
| **NET PROFIT/LOSS** |  |  |  |  |
| **Net Earnings Before Taxes** (*Gain or Loss*) | 5,480,514,000 | 5,148,510,000 | -332,004,000 | -6 |
| **Income Tax Expense** | 1,162,101,000 | 1,062,101,000 | -100,000,000 | -8.62 |
| **Net Earnings After Taxes** | 4,318,412,000 | 4,086,409,000 | -232,003,000 | -5.37 |
|  |  |  |  |  |
|  | | **[Prior Q]** | **Proj. Q.** | **Change** |
| **Ratio Analysis** (*Choose a minimum of two*) | |
| Profitability Ratio | | .59 | .50 | -.09 |
| Liquidity Ratio | | 1.3384 | 1.03 | - .30 |
| Solvency Ratio | |  |  |  |
| Valuation Ratio | |  |  |  |
| Leverage Ratio | |  |  |  |