**Company Name: Operating Budget Q1**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **[Prior Quarter]** | **Budget Projection Next Q**  | **Var +/-**  | **Var %**   |
| **Revenue** |
| Sales Revenue |  16,659,000,000 |  16,100,000,000 |  -14,441,000,000 |  -3.6 |
| Interest Income |  248,000,000 |  200,000,000 |  -48,000,000 | -19.35  |
| Investment Income |  -1,294,000 |  -1,294,000 |  0 |  0 |
| Other Income |   |   |   |   |
|  |   |   |   |   |
|  |  |  |  |  |
|  |  |  |  |  |
| **TOTAL INCOME** |  |  |  |  |
|  | **[Prior Quarter]** | **Budget Projection Next Q** | **Var +/-** | **Var %** |
| **Costs and Expenses** |
| Advertising |  2,042,000 |  1,700,000 |  -342,000 |  -16.75 |
| Health Insurance |  106,084,300 |  106,084,300 |  0 |  0 |
| Installation/Repair of Equipment |  unk |   |   |   |
| Inventory Purchases |  7,081,315 |  6,700,000 |  -381,315 |  -5.38 |
| Salaries | 1,515,490,000 |  1,600,000,000 |  84,510,000 |  5.58 |
| Supplies |  840,000 |  400,000 |  440,000 |  -52.38 |
| Insurance |  832,950,000 |  700,000,000 | - 132,950,000 |  -15.96 |
| Rent/Lease Payments |  249,000,000 |  249,000,000 |  0 |  0 |
| Other Expenses |  11,420,000,000 |  neutral |  0 |  0 |
|   |   |   |   |   |
|  |  |  |  |  |
|  |  |  |  |  |
| **TOTAL EXPENSES** |   |   |   |   |
| **NET PROFIT/LOSS** |  |  |  |  |
| **Net Earnings Before Taxes** (*Gain or Loss*) | 5,480,514,000 |  5,148,510,000 |  -332,004,000 |  -6 |
| **Income Tax Expense** |  1,162,101,000 |  1,062,101,000 |  -100,000,000 |  -8.62 |
| **Net Earnings After Taxes**  |  4,318,412,000 |  4,086,409,000 |  -232,003,000 |  -5.37 |
|  |  |  |  |  |
|  | **[Prior Q]** | **Proj. Q.** | **Change** |
| **Ratio Analysis** (*Choose a minimum of two*) |
| Profitability Ratio |  .59 |  .50 |  -.09 |
| Liquidity Ratio |  1.3384 |  1.03 | - .30 |
| Solvency Ratio |   |   |   |
| Valuation Ratio |   |   |   |
| Leverage Ratio |   |   |   |